MOSCOW STATE INSTITUTE OF INTERNATIONAL RELATIONS
(MGIMO-UNIVERSITY)

School of Governance and Politics
Department of Political Theory

"Approved"
Dean of the School of Governance and Politics



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THE SOCIO-PSYCHOLOGICAL ASPECTS OF THE POLITICAL PROCESS

Moscow
2020

The course "The socio-psychological aspects of the political process" is developed in compliance with MGIMO-University Educational Standard for Master's Program on Political science, program track « Russian policies studies » (dual program of Lomonosov Moscow State University and MGIMO-University).

Authors:

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The program is approved by Political Theory Department (protocol № 1, date of approval: 27.08.2020).

Head of Political Theory Department

_____ Professor Tatiana Alekseeva (Doctor in Phil.)

Director of MGIMO-University Library

_____ Marina Reshetnikova

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Part 1. Course description

1.1. General information

Full course title: The socio-psychological aspects of the political process

Type of course: Elective

Level of education: Master Degree program

Year of study: 1st

Number of ECTS credits allocated: 3

Lecturers:

Daniil A. Parenkov, Lecturer at Political Theory Department

1.2. Course aims and expected outcomes

The course is aimed at acquainting students with the main concepts, problems and theoretical and methodological approaches of modern social and political psychology. Students will get a basic idea of political and psychological analysis of political situations, phenomena, large social structures and politically significant processes. The discipline studies the basic principles of political and psychological processes at the level of interpersonal relations and in larger social systems. The purpose of the discipline is to form students' knowledge about the socio-psychological factors that determine the political behavior of a person, his role in the political life of society. Of particular importance is familiarization with the methods of political and psychological research, the peculiarities of their use in practice.

The discipline is aimed at the formation of students' knowledge about the problem field and the prevailing approaches to the study of political science of the individual and the psychology of a political group, as well as about the experience of conducting research in these areas. Acquaintance with the stages of personality and

factors of political socialization, the structure of the personality as a participant in the process.

Learning outcomes:

At the end of the course, a student is expected to:

Code and name of the graduate universal competence	*Code and name of the universal competence achievement indicator*
UC-1. Able to carry out critical analysis of problem situations on the basis of a systematic approach, develop a strategy for action	UCI-1.1. Analyzes, verifies, assesses the completeness and sufficiency of information in the course of professional activity, if necessary, replenishes and synthesizes the missing information. UCI-1.2. Develops alternative strategies for action, including in unusual circumstances, based on critical analysis and a systematic approach.
UC-5 Able to analyze and take into account the diversity of cultures in the process of intercultural interaction	UCI-5.1. Constructively interacts with people, taking into account their sociocultural characteristics, in order to successfully complete the tasks and strengthen social integration.

1.3. Course requirements and grading plan

Students are supposed to attend all seminars and lectures and be fully prepared for class discussions. Moreover, students are expected to read suggested materials that may assure their ability to make necessary and useful contribution to in-class discussions. Furthermore, students should make at least one in-class presentation.

Grading plan:

30% - participation in class discussion;

20% - in-class test (the exact date of the test is decided by lecturer, students are informed about the date in advance);

20% - in-class individual presentation (presentation should include an independent research conducted by a student; presentation take no more than 15 minutes);

30% - Analysis Paper

The lecturer reserves the right to reward exceptional effort in class with extra credit.

2. Course content

2.1. Forms of work

Forms of work	Academic hours	Credits
Total	**126**	**3**
Total for lectures, seminars	24	
Lectures	12	
Seminars	12	
Homework (self-preparation, presentation-related research)	102	
Course assessment	Work at seminars, In-class presentations,	

	Final oral discussion	

2.2. Discipline contents

Units and topics	Academic hours			
	Lectures	**Seminars**	**Homework**	**Per unit/topic**
Socio-psychological research of the political process: main directions and methods	4	-	20	24
Socio-psychological research of personality as a participant in the political process	4	2	10	16
	4	4	10	18
Interpersonal relations in politics	4	4	20	28
Psychology of political interactions	2	4	10	16
Psychological aspects of political communication	-	4	20	24
Total	18	18	90	126

2.3. Course in briefs

Topic 1. Socio-psychological research of the political process: main directions and methods

The interdisciplinary status of socio-psychological studies of the political process, their object and subject. Socio-psychological research of the individual and the group as participants in the political process. Research methodology. Standardized (questionnaire tests, open questionnaires, scale techniques) and expert (projective methods, dialogic techniques) methods of socio-psychological research of the political process.

Topic 2. Socio-psychological research of personality as a participant in the political process

The concept of personality and its structure. The biological level of personality. Sex, age, physical and psychological health, needs, temperament, inclinations as determinants of personality development. The social level of the personality. Social attitudes, values, roles, their typology. Social and national character. The concepts of social character by E. Fromm, D. Risman. The concept of national character M. Mead. National character and national culture: research by G. Hofstede. The psychological level of the personality. Character, abilities, emotions, will, memory as determinants of personality development.

The concepts of socialization and political socialization. The mechanism and tools of the political socialization of the individual. Interiorization as a mechanism of political socialization. Stages of political socialization of the individual. The role of social control in the political socialization of the individual. P. Berger's concept of social control.

Topic 3. The psychology of political leadership

The concept and types of leadership. The origins of political leadership. The theory of traits, the theory of charismatic leadership, the theory of situational

leadership, etc. Motivation of political leadership. Psychoanalytic, instrumental and other approaches to explaining the motivation of political leadership. Leadership styles. The image of a political leader. Identifying and developing leadership potential. Psychodiagnostic methods in the assessment of leadership potential.

Topic 4. Interpersonal relations in politics

Interpersonal relations in politics. Small social groups in the political process. Political and psychological criteria for the stability of a small group. Self-identification and self-awareness of a small group. Types and functions of small social groups in the political process. Decision making in small groups. The problem of trust in the decision-making process. The origins and factors of social and political influence of small groups.

Topic. 5. Psychology of political interactions

Crowd psychology and unorganized mass actions. The concept of a large social group in psychology and social silences. The concept of interaction in psychology and politics: the general and differences. The main signs of interaction: reflexive ambiguity, explication, objectivity. Types of interactions and their classification in psychology. The types of political interactions (communication, cooperation, partnership, conflict) and their relationship with psychological interactions.

Topic 6. Psychological aspects of political communication

Interpersonal communication in the provision of negotiation process. Psychological methods of influence in political process. Subjects of open communication: levels types of communication. Political communication and the society: stereotypes and images. Political propaganda and advertising: manipulation of public opinion. Political education; scientific and political communication. Settlement and resolution of conflicts. The psychological foundations of coercive politics and diplomacy. Psychological aspects of social stability and crisis. Political psychology of reforms and directed social and political changes. The creative

functions of the conflict in relation to the individual. Institutionalization of conflicts. Conflict resolution as a factor of social and political stability.

3. Methodical provisions

3.1. Presentation topics.

Students choose topics for presentation by their own and with advice and consent of lecturer. Possible topics should psychological analysis of political situations, phenomena, large social structures and politically significant processes.

3.2. Questions for final oral discussion.

1. Socio-psychological studies of the political process: object, subject, main directions.
2. Standardized and expert methods of socio-psychological research of the political process.
3. Personality as a participant in the political process: concept and structure.
4. The biological level of the personality. Sex, age, physical and psychological health, needs, temperament, inclinations as determinants of personality development.
5. The social level of the personality.
6. Psychological factors and aspects of political socialization of the individual.
7. Psychological aspects of political socialization of
8. The evolution of politics: psychological analysis.
9. Psychological factors and aspects of political decisions
10. Political and psychological description of a leader.
11. Politics as a field of psychological activity
12. Psychology, morality and politics
13. The concept of personality in social and political psychology: a general characteristic.
14. Small groups in politics.
15. Psychological factors of the decision-making process.

16. Social attitudes, values, roles, their typology.
17. Social character. The concepts of social character by E. Fromm and D. Risman.
18. National character. The concept of the national character M. Mead.
19. National character and national culture: research by G. Hofstede.
20. The psychological level of the personality. Character, abilities, emotions, will, memory as determinants of personality development.
21. Political socialization. The mechanism and tools of the political socialization of the individual.

3.3. Assessment of different types of works

Type of work	**Grading system**	**Criteria**
in-class test	A (90-100%)	Student answered correctly 9 or more questions out of 10.
	B, C (75-89%)	Student answered correctly 7-8 questions out of 10.
	D, F (60-74%)	Student answered correctly 5-6 questions out of 10.
	E (less than 60%)	Student answered correctly less than 5 more questions out of 10.
participation in class discussion, in-class individual presentation	A (90-100%)	Outstanding presentation of independent work, active participation and critical participation in the discussion
	B (82-89%)	Outstanding presentation of independent work with limited

		participation in the discussion.
	C (75-81%)	Standard (sufficient) presentation with limited participation in the discussion.
	D (67-74%)	Standard presentation with no participation in the discussion.
	E (60-66%)	Standard presentation with visible errors and no participation in the discussion.
	F (less than 60%)	Lack of understanding of the subject in the presentation and discussions
final oral discussion on the given list of topics ("zachyot")	A (90-100%)	Thought-provoking and informed answers to the questions in the ticket and two additional questions.
	B (82-89%)	Student gives correct answers to questions in the ticket and two additional questions.
	C (75-81%)	The correct answers to the questions in the ticket and to two additional questions are given, provided there are inaccuracies and occasional gaps in knowledge.
	D (67-74%)	The right answers for ticket questions are combined with inaccurate answers to additional questions.

	E (60-66%)	The correct answer to one of the ticket questions and one additional question.
	F (less than 60%)	Incorrect answers to ticket questions and additional questions.

4. Bibliography

Compulsory readings

1. Шестопал, Е.Б. Политическая психология : учебник / Е.Б. Шестопал. – 5-е изд., перераб. и доп. – Москва : Аспект Пресс, 2018. – 448 с. URL: https://bibliocatalog.mgimo.ru:2107/index.php?page=book_red&id=495948
2. Beattie P. Social evolution, political psychology, and the media in democracy: The invisible hand in the US marketplace of ideas. – Springer, 2018. URL: https://bibliocatalog.mgimo.ru:2133/book/10.1007/978-3-030-02801-5
3. Beyer A. C. International Political Psychology. – London: Palgrave, 2016. URL: https://bibliocatalog.mgimo.ru:2133/book/10.1057/978-1-137-37779-1
4. Lebow R. N. (ed.). Richard Ned Lebow: Key Texts in Political Psychology and International Relations Theory. – Springer, 2016. – T. 4. URL: https://bibliocatalog.mgimo.ru:2133/book/10.1007/978-3-319-39964-5

Additional readings

1. Ascher W., Hirschfelder-Ascher B. Revitalizing political psychology: The legacy of Harold D. Lasswell. – Psychology Press, 2004.Available in «eBook Academic Subscription Collection» (EBSCOhost) - http://bibliocatalog.mgimo.ru:2079/login.aspx?direct=true&db=e000xww&AN=944123&site=ehost-live
2. Carr P. Political Psychology: Critical Perspectives. – 2016. URL: https://bibliocatalog.mgimo.ru:2085/doi/full/10.1177/0267323116648559

3. Comstock G., Scharrer E. The psychology of media and politics. – Academic Press, 2005. Available in «eBook Academic Subscription Collection» (EBSCOhost) http://bibliocatalog.mgimo.ru:2079/login.aspx?direct=true&db=e000xww&AN=166151&site=ehost-live
4. Erişen C., Erişen E., Özkeçeci-Taner B. Research methods in political psychology //Turkish Studies. – 2013. – Т. 14. – №. 1. – С. 13-33. https://bibliocatalog.mgimo.ru:2145/doi/full/10.1080/14683849.2013.766979
5. Fetzer A, Berlin LN. Dialogue in Politics. Philadelphia: John Benjamins Publishing Company; 2012. Available in «eBook Academic Subscription Collection» (EBSCOhost) http://bibliocatalog.mgimo.ru:2079/login.aspx?direct=true&db=e000xww&AN=502110&site=ehost-live
6. Foster S. Political Communication. Edinburgh: Edinburgh University Press; 2010. Available in «eBook Academic Subscription Collection» (EBSCOhost) http://bibliocatalog.mgimo.ru:2079/login.aspx?direct=true&db=e000xww&AN=324975&site=ehost-live
7. Garzon Perez A. Political psychology as discipline and resource //Political Psychology. – 2001. – Т. 22. – №. 2. – С. 347-356. URL: https://bibliocatalog.mgimo.ru:2098/doi/10.1111/0162-895X.00243
8. Jost J. T., Nosek B. A., Gosling S. D. Ideology: Its resurgence in social, personality, and political psychology //Perspectives on Psychological Science. – 2008. – Т. 3. – №. 2. – С. 126-136. URL: https://bibliocatalog.mgimo.ru:2085/doi/full/10.1111/j.1745-6916.2008.00070.x
9. Kuklinski J. H. Introduction: Political psychology and the study of politics //Thinking about political psychology. – Cambridge University Press, 2002. – С. 1-20. Available in «eBook Academic Subscription Collection» (EBSCOhost)

http://bibliocatalog.mgimo.ru:2079/login.aspx?direct=true&db=e000xww&AN=120579&site=ehost-live

10. Magioglou T. Culture and political psychology: A societal perspective. – IAP, 2014. Available in «eBook Academic Subscription Collection» (EBSCOhost) http://bibliocatalog.mgimo.ru:2079/login.aspx?direct=true&db=e000xww&AN=688055&site=ehost-live
11. McDermott R. Political psychology in international relations. – University of Michigan Press, 2004. Available in «eBook Academic Subscription Collection» (EBSCOhost) http://bibliocatalog.mgimo.ru:2079/login.aspx?direct=true&db=e000xww&AN=310102&site=ehost-live
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13. Sensales G., Secco A. D. Political psychology //Encyclopedia of Critical Psychology. – 2014. – С. 1419-1425. URL: https://bibliocatalog.mgimo.ru:2133/referenceworkentry/10.1007/978-1-4614-5583-7_222
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15. Watts M. W. Defining Political Psychology //Political Communication. – 2002. – Т. 19. – №. 4. – С. 455-460. URL: https://bibliocatalog.mgimo.ru:2145/doi/abs/10.1080/1058460029011003

Internet resources, Data bases

№ п/п	**Наименование базы данных, производитель, платформа и/или адрес входа**	**Характеристики ресурса**
1.	ЭБС ZNANIUM.COM «НИЦ ИНФРА-М» http://znanium.com/	Содержит книги, журналы, статьи из различных изданий (более 20 тыс.) Сайт ЭБС **соответствует ГОСТ 52872-2012: «Интернет-ресурсы. Требования доступности для инвалидов по зрению».**
2.	ЭБС «Университетская библиотека онлайн» ООО «НексМедиа» https://biblioclub.ru/	Доступ к базовой коллекции и 135 книгам издательств-партнеров Ресурс содержит учебники, учебные пособия, монографии, периодические издания, справочники, словари, энциклопедии, видео- и аудиоматериалы, художественную литературу. (более 100 тыс. наименований). Сайт ЭБС **соответствует ГОСТ 52872-2012: «Интернет-ресурсы. Требования доступности для инвалидов по зрению».** В базе данных представлено более 3000 аудиокниг, а скачиваемые фрагменты в формате pdf, содержат подтекстовый слой, достаточно высокого качества и могут использоваться тифлопрограммами для голосового озвучивания текстов, быть загружены в тифлоплееры (устройств для прослушивания книг), а также скопированы на любое устройство для комфортного чтения.
3.	ЭБС BOOK.RU «КноРус медиа» https://www.book.ru/	Базовая коллекция содержит более 8 тыс. учебников и монографий. Сайт ЭБС **соответствует ГОСТ 52872-2012: «Интернет-ресурсы. Требования доступности для инвалидов по зрению».**

4.	«eBook Academic Subscription Collection» EBSCO Publishing http://search.ebscohost.com/	«eBook Academic Subscription Collection» - более 170 тысяч электронных книг: монографии, учебники, словари, энциклопедии, справочники
5.	Scopus Elsevier B.V. https://www.scopus.com/	Мультидисциплинарная (около 350 научных областей) реферативно-библиографическая и наукометрическая база данных журнальных статей, материалов научных конференций и монографий. Scopus индексирует контент из 24 600 активных изданий от 5000 издателей, который тщательно проверяется и отбирается.
6.	**SAGE Premier** SAGE Publishing http://journals.sagepub.com/	1093 журнала издательства по различным отраслям знаний с архивами
7.	WILEY https://onlinelibrary.wiley.com/	1510 журналов издательства с архивами
8.	**Springer Nature** https://link.springer.com/	Коллекции журналов и книг на платформе https://link.springer.com/

5. Material and technical support

Technical equipment is necessary for this course. Computer, projector, Microsoft PowerPoint software are needed for both lectures and seminars. Students may need access to Internet.